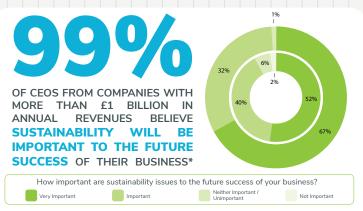
Sustainability by Spoon Guru



"No one business can tackle these challenges alone. We must take collective action as a food industry to drive the transformational changes necessary to meet the UK's climate commitments."

Ken Murphy, Chief Executive of Tesco
Accenture UNGC CEO Study, 2019



The Challenge

Retailers are facing a clear call to action and the challenge is two fold.

One, shoppers want to live healthier lives and expect our grocers to play an integral role in helping them meet their dietary and ethical needs.

Two, retailers need to achieve their CSR & ESG targets and time is running out.



The Solution

Enable consumers to make incremental changes in their behavior that are easy to adopt and sustain while providing transparency on the products they buy.



Make your consumers sustainability preferences easier to shop, drive positive behavior change, achieve your ESG goals and unlock revenue



How We Do It

Identify and categorize products that meet sustainability standards by analyzing metadata on the ingredient, packaging and sourcing level to deliver a wider portfolio of accurate choices to the consumer based on their shopping needs.



Benefits

• Improved NPS, Increased AOV on sustainable products, larger sustainable baskets

• Gain customer trust and increase loyalty by supporting their goals and enhancing their shopping experience

• Pathway to successfully meeting ESG targets

• Incremental Behavior Change to live more sustainably



Can be Recycled Recyclable packaging



Plant Based Increase the sale of plant-based alternatives



Sustainable Sustainably sourced agricultural products & fish



GMO Free Genetic makeup of the plants and animals used in the product have not been altered for the purposes of food production



Better Packaging Reduce (all unnecessary) packaging

Responsibly Sourced

Sustainability TAGs® Available Now:



Animal Welfare

Treat all animals in our supply chain humanely at all life stages



Chemical / Pesticide Free Help our customers to eat more sustainably



No Palm Oil No Palm Oil



Country of Origin Locally Sourced, Carbon emission reduction

Achieve zero net deforestation in our

sourcing of raw materials by 2020



Organic Independently certified to have grown on soil free from synthetic fertilisers & pesticides for three years or more





- Ingrid Maes, Managing Director of W23